

Clay County



We care about Iowa's health

Economic Impact of the Health Sector

2021

Iowa Hospital Association

Economic Impact of the Health Care Sector

Main Objective

Derive the direct economic impact and total economic impact of the five health sectors and the total health sector for the state of Iowa and each county.

Direct Economic Activities

Employment and income (sum of payroll and employee benefits expense) are the important direct economic activities created from the health sector. The health sector is divided into the following five components:

- Hospitals
- Offices of Physicians, Dentists, & Other Health Practitioners
- Nursing Home & Residential Care
- Other Medical and Health Services (*includes home health care, county health departments, hospice, durable medical equipment suppliers, other ambulatory health care services, dental laboratories, etc.*)
- Pharmacies (*Includes all pharmacy personnel*)

Income and Employment Multipliers

The health sector and the employees in the health sector purchase a large amount of goods and services from local businesses. These impacts are referred to as secondary impacts or benefits to the economy. In economics, this measure is called the multiplier effect. In the report provided, two multipliers are utilized. The “employment multiplier” is the ratio between direct employment and the direct, indirect, and induced employment.

For example, an employment multiplier of 2.0 indicates that if one job is created by an industry, one additional job is created in other sectors due to business (indirect) and household (induced) spending.

The “income multiplier” is the ratio between direct income and the direct, indirect, and induced income. For example, an income multiplier of 1.54 indicates that for each dollar created in that sector, 0.54 additional dollars are created throughout the area due to business (indirect) and household (induced) spending.

Data Notes

The economic impact results presented in this table including multipliers were obtained from the IMPLAN software, which can analyze county level data using an economic input-output model. It was developed by the U.S. Forest Service and is a model that allows for development of county multipliers.

However, to break this information down to a hospital specific level, certain information required for running the model (e.g., total employment, payroll and benefits of employees, retail sales and pharmacy information) had to be manually entered into the system. This data was collected from the AHA Annual Survey, the Iowa Department of Revenue and Finance, the U.S. Census Bureau and the Bureau of Economic Analysis.

2021 Economic Impact of the Health Sector



Clay County

(1) Health Sector Components	(3) Employment		(4) Impact	(6) Payroll & Proprietor Income			(8) Retail Sales	(9) 6.0% Sales Tax
	(2) Nos.	Multiplier		(5) Income	(7) Multiplier	Impact		
Hospitals								
<i>Spencer Hospital</i>	498	1.65973	827	\$34,275,352	1.37802	\$47,232,056	\$16,976,499	\$1,018,590
HOSPITALS SUBTOTAL	498	1.65973	827	\$34,275,352	1.37802	\$47,232,056	\$16,976,499	\$1,018,590
Offices of physicians	292	1.60084	467	\$34,417,907	1.20038	\$41,314,686	\$14,849,633	\$890,978
Offices of dentists	82	1.42543	117	\$6,867,352	1.20251	\$8,258,073	\$2,968,178	\$178,091
Offices of other health practitioners	53	1.25006	67	\$2,203,397	1.22537	\$2,699,979	\$970,447	\$58,227
OFFICES SUBTOTAL	427	1.52459	651	\$43,488,656	1.20199	\$52,272,738	\$18,788,258	\$1,127,296
Nursing Home & Community Care facilities	282	1.31770	372	\$10,539,678	1.29836	\$13,684,268	\$4,918,502	\$295,110
Mental health, substance abuse, other facilities	1	1.26130	1	\$27,208	1.25787	\$34,224	\$12,301	\$738
NURSING HOMES AND OTHERS SUBTOTAL	283	1.31802	373	\$10,566,886	1.29825	\$13,718,492	\$4,930,803	\$295,848
Pharmacies	0	1.36198	0	\$0	1.25966	\$0	\$0	\$0
Other Medical & Health Services								
Medical and diagnostic laboratories	0	0.00000	0	\$0	0.00000	\$0	\$0	\$0
Outpatient care centers	97	1.46379	142	\$6,070,940	1.25369	\$7,611,054	\$2,735,622	\$164,137
Other ambulatory health care services	7	1.38484	9	\$419,947	1.24135	\$521,300	\$187,370	\$11,242
Dental laboratories	0	0.00000	0	\$0	0.00000	\$0	\$0	\$0
Home health care services	6	1.23833	7	\$282,515	1.18370	\$334,414	\$120,198	\$7,212
OTHER MED/HLTH SVCS SUBTOTAL	109	1.44954	158	\$6,773,402	1.25000	\$8,466,768	\$3,043,190	\$182,591
TOTALS	1,317		2,009	\$95,104,296		\$121,690,054	\$43,738,750	\$2,624,325



2021 Economic Impact of the Health Sector



State of Iowa

(1) Health Sector Components	(3) Employment		(4)	(6) Payroll & Proprietor Income		(7)	(8)	(9)
	Nos.	Multiplier	Impact	Income	Multiplier	Impact	Retail Sales	6.0% Sales Tax
<i>State of Iowa Hospitals</i>	76,169	1.88812	143,816	\$5,345,474,716	1.61691	\$8,643,144,321	\$2,113,407,604	\$126,804,456
HOSPITALS SUBTOTAL	76,169	1.88812	143,816	\$5,345,474,716	1.61691	\$8,643,144,321	\$2,113,407,604	\$126,804,456
Offices of physicians	29,153	1.83901	53,612	\$3,247,527,130	1.33182	\$4,325,114,750	\$1,057,570,030	\$63,454,202
Offices of dentists	10,026	1.52479	15,287	\$711,849,777	1.33141	\$947,765,875	\$231,746,172	\$13,904,770
Offices of other health practitioners	10,816	1.40539	15,201	\$575,868,301	1.33073	\$766,327,621	\$187,381,185	\$11,242,871
OFFICES SUBTOTAL	49,994	1.68220	84,100	\$4,535,245,208	1.33162	\$6,039,208,246	\$1,476,697,387	\$88,601,843
Nursing Home & Community Care facilities	43,770	1.43531	62,824	\$1,656,230,157	1.47186	\$2,437,738,041	\$596,071,744	\$35,764,305
Mental health, substance abuse, other facilities	12,795	1.34223	17,173	\$479,719,115	1.38926	\$666,452,692	\$162,959,929	\$9,777,596
NURSING HOMES AND OTHERS SUBTOTAL	56,565	1.41425	79,997	\$2,135,949,272	1.45331	\$3,104,190,733	\$759,031,673	\$45,541,901
Pharmacies	5,660	1.40245	7,938	\$204,514,000	1.44559	\$295,644,126	\$72,290,421	\$4,337,425
Other Medical & Health Services								
Medical and diagnostic laboratories	1,091	1.63987	1,790	\$85,832,794	1.37805	\$118,281,583	\$28,922,020	\$1,735,321
Outpatient care centers	5,996	1.67993	10,072	\$387,470,924	1.42711	\$552,962,134	\$135,209,402	\$8,112,564
Other ambulatory health care services	3,674	1.50018	5,512	\$216,784,630	1.38579	\$300,417,323	\$73,457,556	\$4,407,453
Dental laboratories	469	1.65512	777	\$42,203,621	1.33396	\$56,297,832	\$13,765,854	\$825,951
Home health care services	7,833	1.33951	10,493	\$406,578,110	1.28160	\$521,069,846	\$127,411,152	\$7,644,669
OTHER MED/HLTH SVCS SUBTOTAL	19,064	1.50252	28,644	\$1,138,870,079	1.36015	\$1,549,028,718	\$378,765,984	\$22,725,958
TOTALS	207,452		344,495	\$13,360,053,275		\$19,631,216,144	\$4,800,193,069	\$288,011,583





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A large decorative graphic on the right side of the page features three interlocking gears. The gears are rendered in a low-poly, faceted style with a color gradient from light blue to green. Each gear has a circular cutout in its center. The top-right gear is green and contains a blurred image of a modern building. The bottom-center gear is blue and contains a blurred image of a street scene with trees and a car. The bottom-left gear is also blue and contains a blurred image of a street scene. The year '2021' is printed in a large, bold, sans-serif font in the bottom right corner of the page.

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