Jones County





Iowa Hospital Association Economic Impact of the Health Care Sector

Main Objective

Derive the direct economic impact and total economic impact of the five health sectors and the total health sector for the state of Iowa and each county.

Direct Economic Activities

Employment and income (sum of payroll and employee benefits expense) are the important direct economic activities created from the health sector. The health sector is divided into the following five components:

- Hospitals
- Offices of Physicians, Dentists, & Other Health Practitioners
- Nursing Home & Residential Care
- Other Medical and Health Services (includes home health care, county health departments, hospice, durable medical equipment suppliers, other ambulatory health care services, dental laboratories, etc.
- Pharmacies (Includes all pharmacy personnel)

Income and Employment Multipliers

The health sector and the employees in the health sector purchase a large amount of goods and services from local businesses. These impacts are referred to as secondary impacts or benefits to the economy. In economics, this measure is called the multiplier effect. In the report provided, two multipliers are utilized. The "employment multiplier" is the ratio between direct employment and the direct, indirect, and induced employment.

For example, an employment multiplier of 2.0 indicates that if one job is created by an industry, one additional job is created in other sectors due to business (indirect) and household (induced) spending.

The "income multiplier" is the ratio between direct income and the direct, indirect, and induced income. For example, an income multiplier of 1.54 indicates that for each dollar created in that sector, 0.54 additional dollars are created throughout the area due to business (indirect) and household (induced) spending.

Data Notes

The economic impact results presented in this table including multipliers were obtained from the IMPLAN software, which can analyze county level data using an economic input-output model. It was developed by the U.S. Forest Service and is a model that allows for development of county multipliers.

However, to break this information down to a hospital specific level, certain information required for running the model (e.g., total employment, payroll and benefits of employees, retail sales and pharmacy information) had to be manually entered into the system. This data was collected from the AHA Annual Survey, the Iowa Department of Revenue and Finance, the U.S. Census Bureau and the Bureau of Economic Analysis.





Jones County

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Health Sector	<u>Employment</u>			Payroll & Proprietor Income			Retail	6.0%
Components	Nos.	Multiplier	Impact	Income	Multiplier	Impact	Sales	Sales Tax
Hospitals								
UnityPoint Health-Jones Regional Medical Center	201	1.48024	298	\$22,829,529	1.27652	\$29,142,305	\$4,945,642	\$296,739
HOSPITALS SUBTOTAL	201	1.48024	298	\$22,829,529	1.27652	\$29,142,305	\$4,945,642	\$296,739
Offices of physicians	104	1.40593	146	\$8,040,980	1.16772	\$9,389,593	\$1,593,476	\$95,609
Offices of dentists	53	1.26184	67	\$3,000,697	1.14756	\$3,443,492	\$584,383	\$35,063
Offices of other health practitioners	62	1.17794	73	\$2,049,259	1.17187	\$2,401,467	\$407,545	\$24,453
OFFICES SUBTOTAL	219	1.30594	286	\$13,090,936	1.16375	\$15,234,552	\$2,585,404	\$155,125
Nursing Home & Community Care facilities	172	1.26412	218	\$6,507,379	1.20555	\$7,844,957	\$1,331,341	\$79,880
Mental health, substance abuse, other facilities	44	1.20525	54	\$1,637,153	1.17467	\$1,923,121	\$326,366	\$19,582
NURSING HOMES AND OTHERS SUBTOTAL	217	1.25346	272	\$8,144,532	1.19934	\$9,768,078	\$1,657,707	\$99,462
Pharmacies	32	1.23256	39	\$1,522,000	1.17907	\$1,794,537	\$304,545	\$18,273
Other Medical & Health Services								
Medical and diagnostic laboratories	11	1.32025	15	\$657,534	1.20274	\$790,843	\$134,211	\$8,053
Outpatient care centers	0	1.24712	0	\$1,027	1.84601	\$1,896	\$322	\$19
Other ambulatory health care services	0	0.00000	0	\$0	0.00000	\$0	\$0	\$0
Dental laboratories	0	0.00000	0	\$0	0.00000	\$0	\$0	\$0
Home health care services	57	1.15682	66	\$2,160,780	1.13072	\$2,443,227	\$414,632	\$24,878
OTHER MED/HLTH SVCS SUBTOTAL	68	1.19118	81	\$2,819,341	1.14777	\$3,235,966	\$549,165	\$32,950
TOTALS	<u>737</u>		<u>976</u>	<u>\$48,406,338</u>		<u>\$59,175,438</u>	<u>\$10,042,463</u>	<u>\$602,549</u>





2021 Economic Impact of the Health Sector

State of Iowa

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Health Sector	<u>Employment</u>			Payroll & Proprietor Income			Retail	6.0%
Components	Nos.	Multiplier	Impact	Income	Multiplier	Impact	Sales	Sales Tax
State of Iowa Hospitals	76,169	1.88812	143,816	\$5,345,474,716	1.61691	\$8,643,144,321	\$2,113,407,604	\$126,804,456
HOSPITALS SUBTOTAL	76,169	1.88812	143,816	\$5,345,474,716	1.61691	\$8,643,144,321	\$2,113,407,604	\$126,804,456
Offices of physicians	29,153	1.83901	53,612	\$3,247,527,130	1.33182	\$4,325,114,750	\$1,057,570,030	\$63,454,202
Offices of dentists	10,026	1.52479	15,287	\$711,849,777	1.33141	\$947,765,875	\$231,746,172	\$13,904,770
Offices of other health practitioners	10,816	1.40539	15,201	\$575,868,301	1.33073	\$766,327,621	\$187,381,185	\$11,242,871
OFFICES SUBTOTAL	49,994	1.68220	84,100	\$4,535,245,208	1.33162	\$6,039,208,246	\$1,476,697,387	\$88,601,843
Nursing Home & Community Care facilities	43,770	1.43531	62,824	\$1,656,230,157	1.47186	\$2,437,738,041	\$596,071,744	\$35,764,305
Mental health, substance abuse, other facilities	12,795	1.34223	17,173	\$479,719,115	1.38926	\$666,452,692	\$162,959,929	\$9,777,596
NURSING HOMES AND OTHERS SUBTOTAL	56,565	1.41425	79,997	\$2,135,949,272	1.45331	\$3,104,190,733	\$759,031,673	\$45,541,901
Pharmacies	5,660	1.40245	7,938	\$204,514,000	1.44559	\$295,644,126	\$72,290,421	\$4,337,425
Other Medical & Health Services								
Medical and diagnostic laboratories	1,091	1.63987	1,790	\$85,832,794	1.37805	\$118,281,583	\$28,922,020	\$1,735,321
Outpatient care centers	5,996	1.67993	10,072	\$387,470,924	1.42711	\$552,962,134	\$135,209,402	\$8,112,564
Other ambulatory health care services	3,674	1.50018	5,512	\$216,784,630	1.38579	\$300,417,323	\$73,457,556	\$4,407,453
Dental laboratories	469	1.65512	777	\$42,203,621	1.33396	\$56,297,832	\$13,765,854	\$825,951
Home health care services	7,833	1.33951	10,493	\$406,578,110	1.28160	\$521,069,846	\$127,411,152	\$7,644,669
OTHER MED/HLTH SVCS SUBTOTAL	19,064	1.50252	28,644	\$1,138,870,079	1.36015	\$1,549,028,718	\$378,765,984	\$22,725,958
TOTALS	<u>207,452</u>		<u>344,495</u>	\$13,360,053,275		<u>\$19,631,216,144</u>	<u>\$4,800,193,069</u>	\$288,011,583







